7/15/86

24 Lisle Street
Braintree, Massachusetts 02184
July 9, 1986

William Murphy, Business Manager
Local 391, Sign Printers
303 Freeport Street
Dorchester, Massachusetts 02122

Dear Mr. Murphy:

Please be advised that I have personally conducted an investigation into the allegations you raised against my campaign, and which were subsequently printed in the Quincy Patriot Ledger on July 3, 1986. The following is a detailed account of what transpired and what I have verified to be the absolute facts in this matter:

Through a member of my campaign staff, I contracted with Kit Concepts of Braintree to have all of my campaign literature designed and printed. This was done for a flat sum, and, at my request, was to be printed by Union printers. Subsequently, I had delivered to my campaign headquarters roof signs and bumper stickers which had a Union Label affixed to them, and which I accepted as legitimate. Shortly thereafter, I received my 4" x 7" hand-out cards, minus the Union Label. I had them returned to Kit Concepts because of this deficiency. While this last incident was transpiring, I received your telephone calls about these allegations. I have attempted to ascertain from Kit Concepts who, in fact, did this printing, but my queries have been unanswered to date.

Since I have many Union men and women working in support of my candidacy, I am greatly disturbed by these allegations; but, as you hopefully can see, I am an innocent third party. I will assume full responsibility for actions within the control of my campaign, but, with respect to this matter, I believe it falls outside of that realm. In my capacity as a member of the Braintree School Committee and the Braintree Park Commission, I have enjoyed the best of relations with the various Labor organizations. I have supported the Trade Union movement in the past, and, most assuredly, will in the future.

If I can be of any further assistance to you and your organization with regards to this matter, please do not hesitate to contact me. I would also appreciate your assistance with regards to any future materials I may have printed.

Sincerely yours,

Frank Curtis

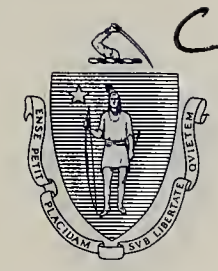
Frank Curtis
Candidate for State Representative
Braintree, Massachusetts

cc: Arthur Osborn
William Kitter
Eric Schwartz

7/16/86

Copy for Arthur O

OK



The Commonwealth of Massachusetts
Rate Setting Commission

One Ashburton Place, Boston, Mass. 02108

KATHARINE M. PELL
CHAIRMAN

MARY YEE JONG
COMMISSIONER

THOMAS K. LYNCH
COMMISSIONER

AREA CODE (617)
727-1150

July 14, 1986

Arthur R. Osborn, President
Massachusetts AFL-CIO
8 Beacon Street
Boston, Massachusetts 02108

Dear Mr. Osborn:

Thank you for your interest in the Commisison's work on reimbursement in the Homemaker industry.

In response to the issues raised at the May 22, 1986 Homemaker/Home Health Aide public hearing, the Commission revised its initial proposal. Action was taken on June 26, 1986 and the regulation was effective July 1, 1986. This final action includes two significant modifications:

(1) DIRECT CARE WORKERS WILL EARN 11% MORE with the addition of an allowance for unpaid time between visits. Together with the cost-of-living adjustment to the base rate, this allowance brings average earnings of direct care workers from $5.95 to $6.61 per hour.

(2) EXPANDED TRAINING REIMBURSEMENT will make <u>all</u> mandated training hours eligible for reimbursement. This can mean as many as 60 paid hours which previously were unpaid, or nearly $400 per worker. The original proposal would have recognized only the first 43 hours of training. There is now an incentive both for new workers to enter the field and present workers to upgrade their skills to care for more frail patients.

The Commission believes that these changes are a first step to an improved Home Health Care program. Over the ensuing year we will continue to consider issues related to industry structure and ways that both program and reimbursement policies can better encourage efficient service, quality care and fair treatment for workers.

I hope that you will continue to let us know your thoughts and concerns on this issue.

Sincerely,

Katharine M. Pell
Chairman

7/16/86

THE COMMONWEALTH OF MASSACHUSETTS
State Senate
Committee on Ways and Means
STATE HOUSE, BOSTON 02133

SENATOR PATRICIA McGOVERN
CHAIRMAN
SECOND ESSEX AND
MIDDLESEX DISTRICT

ROOM 212
TELEPHONE
722-1481

July 10, 1986

Arthur R. Osborn
President
Massachusetts AFL-CIO
8 Beacon Street
Boston, MA 02108

Dear ~~Mr. Osborn~~ Arthur:

Thank you for informing me of your concerns regarding House 5700, which has been redrafted as Senate 2030, "an act relative to medical malpractice." As you may be aware, this proposal is currently being considered by a House/Senate conference committee.

I realize the seriousness of the situation facing both doctors and patients in Massachusetts and I appreciate your taking the time to share your views with me.

Sincerely,

PATRICIA MCGOVERN
Chairman
Senate Committee on
Ways and Means

PM:MS:kb

FAMILY
SERVICE
OF GREATER
BOSTON

34½ Beacon Street
Boston, MA 02108
(617) 523-6400

C

July 14, 1986

Arthur R. Osborn
Mass. AFL/CIO
8 Beacon Street
Boston, MA 02108

Dear Mr. Osborn:

Thank you for your very generous donation to Family Service of Greater Boston.

Your support will help us provide a wide range of services to families throughout the Boston area. Friends like you are indeed vital to the continuance of our service to the homebound elderly, the homeless, troubled children and teenagers, substance abusers, and family members of all ages in need of help.

We are extremely pleased to count you among the friends of Family Service of Greater Boston. Again, thank you for your most generous support.

Sincerely yours,

Dan Phillips

Daniel A. Phillips
President

DAP/mlr

Communications Workers of America
A.F.L. - C.I.O
Local 1051
10 MAZZEO DRIVE • SUITE 202 • RANDOLPH, MASSACHUSETTS 02368 • 617 - 963 - 4014 / TAPE 617 - 963 - 4011

July 14,1986

Arthur R. Osborn, President
Massachusetts AFL/CIO
8 Beacon St.
Boston, MA 02108

Dear Mr. Osborn;

I would like to thank the Massachusetts AFL/CIO and yourself for coming to the aid of our local in the form of a call for picketers. Even though our strike settled before we could put this plan into effect it was the thought that counts.

With all of the problems labor unions are facing it is a healthy sign to see unions uniting to help one an other.

Again I would like to thank you and also note that John Loughlin was very helpful to our local he would call when he said he would and handled the problem efficiently and quickly, he is a credit to the Massachusetts AFL/CIO.

Thank you again,

Jeanne McCarthy

Jeanne McCarthy
Executive Vice President

M I F A

Massachusetts Industrial Finance Agency

400 Atlantic Avenue
Boston, Massachusetts 02210
617-451-2477

c

July 15, 1986

George C. Carpenter
Massachusetts AFL-CIO Council
8 Beacon Street
Boston, MA

RE: MASSACHUSETTS AFL-CIO COUNCIL (CARD)

Dear Sir:

I am pleased to say that the directors of this agency have given their approval to your proposal for industrial development bond financing in the amount of $962,000 to finance a project in Boston, Massachusetts.

Your bond counsel has also been notified of this approval and is responsible for delivering to this agency a notification of bond issuance form and the appropriate issuance fee.

I hope that you are pleased with your decision to invest in Massachusetts through industrial development bond financing, and that the availability of this tax-exempt financing will help your company grow here.

Needless to say, the staff and I are here to offer you any help we can on this or any future projects. Feel free to call us at any time.

Sincerely,

Brian T. Carty
Executive Director

7/16

George —
Congratulations! Let me know if MIFA can be of any further help on this project. Good luck

B

MASSACHUSETTS / AFL-CIO

Voice of Organized Labor 400,000 Strong

July 21, 1986

file
Communications
G.E.C

George E. Carpenter, Sec./Treas.
Massachusetts AFL/CIO
8 Beacon Street
Boston, MA 02108

Dear Brother George:

You are cordially invited to a luncheon for the newly appointed members of the Advisory Council on Workers' Compensation and a few other major role players in the newly reformed Workers' Compensation system.

The luncheon will be July 30th at 12:00 noon at the Park Plaza Hotel in the Beacon Hill Room (402). Looking forward to seeing you, I remain,

In Solidarity,

Arthur R. Osborn
President

opeiu-6
afl/cio

R.S.V.P. - Ilene (617) 227-8260

MASSACHUSETTS / AFL-CIO
8 Beacon Street, Boston, MA 02108
Telephone: (617) 227-8260

UNITED WAY
OF MASSACHUSETTS BAY

Two Liberty Square
Boston, MA 02109-3966
(617) 482-8370

Refer to Communications M.E.C.

MEMORANDUM

TO: United Way Board of Directors

FROM: John P. LaWare

DATE: July 18, 1986

SUBJECT: July Board Meeting

There will be no United Way of Massachusetts Bay Board of Directors' Meeting in July.

/sl

NORTH SHORE LABOR COUNCIL — AFL-CIO

679 Western Ave.
Lynn, Ma. 01905

Serving:

BEVERLY	NAHANT
BOXFORD	NORTH READING
DANVERS	PEABODY
ESSEX	READING
GLOUCESTER	ROCKPORT
HAMILTON	SALEM
IPSWICH	SAUGUS
LYNN	SWAMPSCOTT
LYNNFIELD	TOPSFIELD
MANCHESTER	WAKEFIELD
MARBLEHEAD	WENHAM
MIDDLETON	

TO: DELEGATES, NSLC

FROM: MARY K. CONDON, SECRETARY, NSLC

DATE: JULY 16, 1986

refer to Communication p.E.C.

********NOTICE********

THERE WILL BE NO REGULAR MEETING IN JULY. THE JULY AND AUGUST MEETINGS WILL BE COMBINED AND WILL BE HELD ON THE 4TH WEDNESDAY OF AUGUST ----------AUGUST 27, 1986.

TIME: 7:30 P.M.

DATE: 8 - 27 - 86

PLACE: 679 WESTERN AVENUE, LYNN---LYNN TEACHERS UNION

******AGENDA*********

1. REGULAR BUSINESS --- COMMUNICATIONS
2. SEND $25 SCHOLARSHIP DONATION
3. EFFECTIVE JANUARY, 1986 SEVEN (.07) CENTS PER MEMBER PER MONTH
4. MINUTES OF MAY, 1986 MEETING
5. UNION LABEL DRAWING

N.B. PLEASE SEND UPDATED NAMES, ADDRESSES, AND TELEPHONE NUMBERS TO NSLC. SEND ALL CORRESPONDENCE AND DUES TO:

NORTH SHORE LABOR COUNCIL
c/o LYNN TEACHERS UNION
679 WESTERN AVENUE
LYNN, MA 01905

MICHAEL S. DUKAKIS
GOVERNOR
JOSEPH D. ALVIANI
SECRETARY

The Commonwealth of Massachusetts
Executive Office of Economic Affairs
One Ashburton Place -- Room 2101
Boston, Ma. 02108

Refer to Community H.E.C.

TELEPHONE:
(617) 727-8380

July 14, 1986

Dear Friend:

You recently received an invitation to join the Governor and me at the Innovation Seminar entitled "Human Resources: Preparing Workers and Youth for the Economy of the Future". As preparation for the Seminar enclosed are:

- a detailed program for the seminar; and
- a map with directions and parking instructions for Wheaton College in Norton.

The Seminar will take place on the second floor of Mary Lyon Hall in the Holman Room. A light lunch will be available following the Seminar.

Space at the Seminar is limited to ensure that your discussions with the Governor will be fruitful. Please call Jane Kadlubkiewicz in my office (727-8380) to confirm your attendance. In addition, please note that the seminar has been moved up to 10:30 a.m.

We look forward to seeing you on July 24th.

Sincerely,

Joseph D. Alviani
Secretary

JDA:jg
Enclosure

PROGRAM

PREPARING WORKERS AND YOUTH FOR THE ECONOMY OF THE FUTURE

Thursday, July 24, 1986 at 10:30 a.m. - 12:30 p.m.

Wheaton College, Mary Lyon Hall
Holman Room

10:30	WELCOME AND INTRODUCTION Governor Michael S. Dukakis
10:40	QUALITY SCHOOLS: EDUCATING FOR TOMORROW Commissioner Harold Raynolds, Jr. Department of Education
10:55	OPEN DISCUSSION
11:00	WORKER TRAINING/RETRAINING-- PUBLIC AND PRIVATE PERSPECTIVES Brad Towle International Business Machine
11:15	OPEN DISCUSSION
11:30	HUMAN RESOURCES SUBCOMMITTEE REPORT Chancellor Joseph Duffey University of Massachusetts, Amherst
11:45	OPEN DISCUSSION
12:20	CONCLUSION Governor Michael S. Dukakis
12:30	LUNCHEON

HUMAN RESOURCE SUBCOMMITTEE REPORT

In its exploration of ways to facilitate and nurture innovation in the Massachusetts economy, the Human Resource Subcommittee of the Governor's Innovation Advisory Committee has examined the issues of education, recruitment, and productivity and motivation. We have found that continued innovation will depend on retaining the high quality of life found in Massachusetts, maintaining the skills of our workforce and on cultivating a new generation of innovative minds. Continued attention to the evolving educational needs of our citizens will thus be essential to the strengthening of our human resource infrastructure.

A principle element in attaining our goal of economic and social progress is a strong and effective K-12 public education system: it educates future innovators and teachers, it attracts and keeps people here at a point in their lives when their children's education is important, and it enables the Commonwealth to attain the critical mass of innovative people who contribute to and make demands on the state for a high quality of life.

In addition to its overriding focus on quality education, the Human Resource subcommittee has formulated two specific recommendations designed to enhance the capacity of firms, educators, students and governments to innovate.

1) LABOR MARKET FORECASTING--develop a specific overview of the direction and nature of the Massachusetts economy, to be based on improved labor market forecasting. The economic analysis could then lead to a clear state employment policy out of which training and retraining strategies and resource needs would flow, strategies that would serve the future needs of those people who are now employed as well as those who are not.

2) CONTINUING EDUCATION FOR TEACHERS--develop mechanisms to further the education of public school teachers.

The Commonwealth of Massachusetts
Executive Office of Labor
One Ashburton Place--Room 2112
Boston, Ma. 02108

MICHAEL S. DUKAKIS
GOVERNOR

PAUL J. EUSTACE
SECRETARY

MEMORANDUM

TO; Arthur Osborn, Chair, Advisory Council

FROM: Happy Green

RE: Attachments

DATE: July 14, 1986

Attached for your information are copies of appointment letters to all the members of the Advisory Council on Workers Compensation. The Secretary of Labor and the Secretary of Economic Affairs serve as Ex. Officio members of the Council.

Catherine McDonald from Nick's Office will be coordinating with you to set up a time for the swearing-in of the Council.

Please give me a call if I can provide any additional information.

Aug 6th

YOU ARE CORDIALLY INVITED

TO ATTEND THE

THIRTIETH ANNUAL CONVENTION

OF THE

FLORIDA AFL-CIO

TO BE HELD AT

ROYAL PLAZA HOTEL
LAKE BUENA VISTA, FLORIDA
September 8, 9, 10, 11, 1986

Refer to Committee on E.C.

DANIEL J. MILLER *President* | **JOSEPH E. MARTIN** *Executive Vice-President* | **SUSAN D. WILSON** *Secretary-Treasurer*

R.S.V.P. To - Florida AFL-CIO 135 South Monroe Street Tallahassee, Florida 32301

HOISTING and PORTABLE ENGINEERS Local 4

Apprenticeship Fund

ENGINEERS TRAINING CENTER

James R. Grande, Coordinator

July 8, 1986

Help to Communicate M.E.C.

Mr. George Carpenter
Secretary-Treasurer
Massachusetts AFL-CIO
8 Beacon Street 3rd Floor
Boston, MA 02108

Dear Friends:

The Trustees of the Hoisting and Portable Engineers, Local #4, Apprenticeship and Training Program would be pleased to have you attend the Dedication of the ENGINEERS TRAINING CENTER, One Engineers Way, Canton, Massachusetts on Sunday, July 20, 1986 from 1:00 P.M. to 4:00 P.M. The program which will include a cookout will begin at 1:30 P.M. with greetings and comments from the Local #4 Business Manager Charles DeRosa, and Franki Foundation Vice President Edward Lynch; Chairman and Secretary of the Joint Apprenticeship and Training Committee respectfully.

We are looking forward to having you join with us, our members and their families to participate in this festive occasion.

Yours truly,

James R Grande

James R. Grande
Administrator

JRG/mm
Enclosure

R.S.V.P. 617/821-0306 PRIOR TO JULY 11, 1986

ONE ENGINEERS WAY, CANTON, MASSACHUSETTS 02021 TELEPHONE 617/821-0306

Commission
H.E.C.

Salem State College

President James T. Amsler
is pleased to announce
that the College has been granted
approval to offer the

Master of Social Work Degree

by the
Massachusetts
Board of Regents of Higher Education

June 1986

copy to Tom Muse
C

CITY OF BOSTON • MASSACHUSETTS

OFFICE OF THE MAYOR
RAYMOND L. FLYNN

June 27,1986

Arthur Osborne, President
Massachusetts AFL-CIO
8 Beacon Street
Boston, MA 02109

Dear Mr. Osborne:

I am writing to ask you to be a part of a special committee which will work to raise funds to assist the homeless in our City. As you know, the needs of Boston's homeless are growing principally because the Federal government is walking away from providing funding and support for low and moderate income housing.

While the needs of the homeless are often forgotten in the summer months, I feel it essential that we continue to focus on these needs and work to find means to alleviate the problems which face this community.

As a vehicle for achieving this goal, I am establishing a homeless fundraising committee. The goal of this committee will be to bring a variety of individuals in the City together to organize a fundraising event which will generate revenue to help the homeless of Boston and also to focus public conscience on the needs of our homeless.

Knowing your commitment to Boston and its residents, particularly its needy, I need your help in providing leadership on behalf of the homeless community. I feel that you would be a great asset to this committee and I would be honored to have you serve with us.

At 8:00 AM on July 16, we will hold a planning session at the Parkman House, 33 Beacon Street. Please contact Susan Tracy from my office at 725-3846 to confirm your attendance. I look forward to working with you.

I hope that you will join in these efforts. By working together, we can put together the greatest fundraising events in the history of our City and by doing so lend a hand to the people of our City who are too often left behind.

Thank you.

Sincerely,

Raymond L. Flynn

Raymond L. Flynn
Mayor of Boston

American Federation of Labor and Congress of Industrial Organizations

815 Sixteenth Street, N.W.
Washington, D.C. 20006
(202) 637-5000

June 25, 1986

Mr. Arthur Osborn, President
Massachusetts AFL-CIO
8 Beacon Street, 3rd Floor
Boston, Massachusetts 02108

Dear Brother Osborn:

On behalf of the AFL-CIO, I would like to thank you and the Massachusetts AFL-CIO for your cooperation in making the federation's first national videoconference a success.

The program on June 14 was seen by over 2,200 unionists across the country. Based on comments we have received on the evaluation forms submitted by participants, this conference was well-received by those in attendance.

As you know, one of the key objectives of this experimental program was to reach many more trade unionists than have been able to attend previous regional meetings, and we appreciate your federation's help in making it possible to achieve this goal. From this event, the AFL-CIO has gained expertise that will lead to many improvements in future teleconferences.

Thank you again for your help in locating a hall to be used as a receiving site in your state and in building attendance.

Sincerely and fraternally,

Lane Kirkland
President

cc: John O'Malley

ATRAX NEWCARB
CORPORATION

Atrax Division
5605 Highway 82 West
Northport, AL 35476
205/339-8200

New England Carbide Division
Industrial Park
Peabody, MA 01960
617/531-7132

July 1, 1986

Massachusetts AFL-CIO
8 Beacon Street, 3rd Floor
Boston, MA 02108

Attn: Arthur R. Osborn - President

Dear Mr. Osborn:

Relevant to our telephone conversation of this afternoon, I have enclosed additional copies of our original mailing to you. We appreciate your help in providing this information to local Building Trades I.U.E. Contractors.

Mr. Osborn, the intent of this national campaign (mailed to all AFL-CIO Presidents nation-wide) is to create awareness of "American - I.U.E. Made Products" to all I.U.E. mechanical contractors. Our Carbide Tipped Masonry Drill Bits excell in performance and life compared to any foreign made competitor. Coupled with our recent price reduction; we now feel that we "Have a Story To Tell". Frankly, we need your help to assist in spreading the message !

I have enclosed one of our catalogues for your reference, along with some additional "Did You Know ?" flyers. Ron Neski; our New England field sales representative shall be in contact with your office shortly. He will supply your office with a list of local New England Carbide stocking distributors.

I thank you once again for your time and consideration.

Very truly yours,
New England Carbide Div.

Gordon Travers
Product Manager

cc: Ron Neski
Dave Small
Mike Henney

The Commonwealth of Massachusetts
HOUSE OF REPRESENTATIVES
STATE HOUSE, BOSTON 02133

W. PAUL WHITE
13TH SUFFOLK DISTRICT

Committees on
House Ways and Means
Steering and Policy
ROOM 238, STATE HOUSE
TEL. 722-2380

July 10, 1986

Arthur R. Osborn, President
Martin V. Foley, Legislative Director
Massachusetts AFL-CIO
8 Beacon Street
Boston, MA 02108

Dear Mr. Osborn & Mr. Foley:

Thank you for your recent letter in support of House Bill 3865, legislation relative to allowing employees locked out of their jobs due to a labor dispute to be eligible for employment benefits, now before the House Committee on Bills in the Third Reading.

Please be assured that I am in complete agreement with your views regarding H. 3865 and I will do everything possible to support this measure when it returns to the floor of the House for an engrossment vote.

Again, thank you for taking the time to write and if I may be of any service to you in the future, please do not hesitate to contact my office.

Sincerely yours,

W. PAUL WHITE
State Representative

mg

Rec 7/11/86

The Commonwealth of Massachusetts

HOUSE OF REPRESENTATIVES
STATE HOUSE, BOSTON 02133

KENNETH M. LEMANSKI
8TH HAMPDEN DISTRICT
139 HORSESHOE DRIVE
CHICOPEE, MA 01022

Chairman
Committee on Commerce and Labor
ROOM 43, STATE HOUSE
TEL. 722-2030

July 1, 1986

Mr. Arthur Osborn, President
AFL-CIO
8 Beacon Street
Boston, MA 02108

Arthur

Dear Mr. Osborn:

I would like to invite you to a Blue Laws meeting at the Commerce and Labor Committee office (Room 43) on July 10th at 11:00 A.M. I also want to encourage you to invite any representatives from the UFCW locals that you feel ought to be present.

I have sent a similar letter to Jim Sullivan of the Boston Chamber of Commerce. He will be inviting other business representatives to attend the meeting.

Tom Jones from my office will be calling you to confirm who, from organized labor, will be attending.

Sincerely,

Ken Lemanski

KENNETH M. LEMANSKI
State Representative

KML/gh

Rec 7/11/86

American Federation of Labor and Congress of Industrial Organizations

815 Sixteenth Street, N.W.
Washington, D.C. 20006
(202) 637-5000

July 9, 1986

Mr. Arthur R. Osborn
President
Massachusetts AFL-CIO
8 Beacon Street
Boston, MA 02108

Dear Brother Osborn:

This is in reply to your letter of June 16 inviting me to speak at the conference on "Monitoring the Effects of Environmental and Occupational Health Hazards: Techniques for Establishing Statewide Priorities" on September 11.

I am unable to accept your invitation. However, it is my understanding that the Health Planning Council for Greater Boston has spoken to Eric Frumin, Director of Health and Safety of ACTWU, who has agreed to speak. Brother Frumin is a very knowledgeable person in this field and I am sure he will make an outstanding presentation.

With best wishes.

Sincerely and fraternally,

Bert Seidman

Bert Seidman
Director
Department of Occupational Safety,
Health and Social Security

BS:ml

Name Arthur Osborn / AFL-CIO

Address 8 Beacon St.

City/State/Zip Boston, MA 02108

Thank you for your contribution of $ 100.00 to Family Service of Greater Boston.

Your gift will help us continue to provide counseling, advocacy, educational and homemaker programs to those in need.

We are grateful for your support of Family Service. You have our sincere thanks for your interest.

FAMILY SERVICE OF GREATER BOSTON

Daniel A. Phillips
President

7/10/86

C

they file malpractice

59 Temple Place, Suite 410
Boston, MA 02111

350-0146
350-0147

BARBARA E. SULLIVAN
Executive Director

KATHLEEN P. KELLY
Membership Director

June 24, 1986

Arthur Osborne
President
Massachusetts State Labor Council
AFL-CIO
8 Beacon Street
Boston,MA 02108

Dear Mr. Osborne:

As you know, a highly publicized liability insurance crisis has emerged throughout the United States and Canada in the past 12 months. The consensus in business and government is that the insurance industry itself must accept the major responsibility for its current financial condition. That industry's own Insurance Services Office lays the blame at the feet of insurance underwriters who during the late 1970's and early 1980's were willing to take all risks, at artificially depressed premiums, in order to take advantage of high returns from invested premiums in the financial markets.

This liability insurance crisis has fueled an expensive public relations campaign on the part of the insurance industry, which is designed to place the blame for underwriting losses on litigants and juries. You no doubt have seen evidence of this campaign on television and in various print media.

The purpose of this letter is to request the opportunity to meet with you and other appropriate members of the AFL-CIO in Massachusetts in order to discuss the issues of liability insurance as they relate to the concerns of business,labor and government. American workers and consumers have the greatest stake in the continued viability of both the liability insurance and the victim compensation systems.

Sincerely,

James F. Meehan
President

Camille F. Sarrouf
President-Elect

cc: Edward J. Smith
Legislative Consultant

MEANY CENTER
TV APPEARANCE
SEMINAR
Sept. 14-17

C

American Federation of Labor and Congress of Industrial Organizations

815 Sixteenth Street, N.W.
Washington, D.C. 20006
(202) 637-5000

MEMORANDUM

July 2, 986

TO: Principle Officers of AFL-CIO State Central Bodies
Principle Officers of larger AFL-CIO Local Central Bodies

FROM: Donald Slaiman, Deputy Director, Dept. of Org. & Field Services

RE: **Improving YOUR Appearances on Television**

The Executive Council's Ad Hoc Committee on State and Local Central Bodies has recommended that I direct your attention to the three-day workshop to help union officers polish their performances in front of video cameras. It is a three-day coaching session **September 14-17, 1986, at the Meany Center** for union representatives, to coach you on how to be more effective when you are confronted by television reporters and cameras.

This workshop has been offered a dozen times with good results. A copy of the program is enclosed. Because this is mostly individual coaching, only 12 can be accepted at one time. There is no charge for tuition.

The Ad Hoc Committee at its June meeting stressed the need for more officer training in media techniques. If we are going to succeed in improving labor's image, we have to be able to speak more effectively in front of TV cameras. This is a useful way to start polishing your own image as a union leader.

I am enclosing a registration form. **Please return it to the Meany Center immediately, if you can make the dates.**

DS:mb
opeiu#2afl-cio
enclosures

Application to Register for Labor Studies

Registrar
George Meany Center for Labor Studies, Inc.
10000 New Hampshire Avenue
Silver Spring, Maryland 20903

_____
date

Please enroll me in the following institute. Enclosed is a deposit of $_____

TV: The Cool Medium — September 14 - 17, 1986
subject — dates — location

Name of applicant: Mr./Ms. _____
please print

Address _____

_____
city — state — zip

Sponsoring Union _____

Applicant's Union Office or Position _____

☐ Check Box if fulltime officer or employee or rep.
☐ Other.

Office Phone _____ / _____
area code

_____
Signature

Please enclose a check for $70 per institute as a deposit to be credited to room and board charges. $21 is required of registrants living in the Washington, D.C. area who commute to class. This covers commuters' lunches for three days. Deposits will be refunded if notice of cancellation is received by the Wednesday prior to the beginning of the program. Please make all checks payable to the George Meany Center for Labor Studies.

TV: THE COOL MEDIUM

A Three-Day Workshop For Union Officers & Staff

PROGRAM

SUNDAY, Sept.14

7:00 - 9:00 p.m.

WELCOME & EXPLANATION OF PROGRAM AND MATERIALS

Murray Seeger
Director
AFL-CIO Information Dept.

TV: SUCCESSES AND DISASTERS

Round Table Discussion

THE 30-SECOND PRESIDENT
with Bill Moyers

PBS Video Tape

MONDAY, Sept.15

9:00 - 10:15 a.m.

CONFRONTATION ON CAMERA

Gene Morrill
Senior Staff Associate
George Meany Center

Gwenn Kelly
Labor Institute of
Public Affairs

10:30 - 12:00 noon

PLAYBACK AND EVALUATION

MONDAY, Sept.15 (Cont'd.)

1:30 - 3:00 p.m. **WORKING WITH REPORTERS**

- Understanding TV: The Cool, Simplistic Medium
- Success to a TV reporter
- The 30-second answer
- Preparing for an interview
- Controlling an interview
- Avoiding deadly questions
- Instead of "No Comment"

3:15 - 4:30 p.m. **ON CAMERA TECHNIQUES**

- Creating a positive impression
- Relating to the camera
- The picture's shape and size
- Posture
- Eye contact, hands and feet, dress and makeup
- Body language, gestures
- Relaxation techniques

Gene Morrill

TUESDAY, Sept.16

9:00 - 10:30 a.m.	IN-STUDIO PANEL DISCUSSION Gwenn Kelly Gene Morrill
10:45 - 12:00 noon	PLAYBACK AND EVALUATION
1:30 - 2:45 p.m.	PLAYBACK AND EVALUATAION (continued)
3:00 - 5:00	STUDIO INTERVIEWS WITH "FRIENDLY" REPORTER Gene Morrill Gwenn Kelly

WEDNESDAY, Sept.17

9:00 - 11:00 a.m.	PLAYBACK & EVALUATION OF INTERVIEWS
11:00 - 11:30	WORKSHOP EVALUATION Gordon Cole Gwenn Kelly Gene Morrill

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UNION of The
Homeless INFORMATION.
They STill WANT TO
meet with you. NATIONAL
President in BOSTON
This month
C

GREATER BOSTON UNION OF THE HOMELESS

HOMELESS NOT HELPLESS

Correspondence c/o: Massachusetts Coalition For the Homeless,
34 1/2 Beacon Street, Boston, MA 02108

June 30, 1986

Dear Brothers and Sisters,

We are pleased to announce the formation of a new union in Boston, the Greater Boston Union of the Homeless. We are part of a national movement of homeless people organizing to act as advocates for homeless people. Lobbying, protesting, sitting-in and standing for permanent, low-income housing, job access, adequate benefits and wages, we plan on taking our case to the courts, the legislature, city offices, and the private sector.

We believe that homelessness is the result of economic forces designed to keep wages low, and housing a scarce and expensive commodity. Low-income people have been forced out of the housing market, the stock of low- and semi-skilled labor has been disappearing, minimum wage keeps the working homeless on the streets, and homeless people are expected to take the blame for their homelessness - satisfied with a Band-Aid system of temporary and emergency services. We are organizing this union as a populist vehicle for changing the circumstances which force many people to be homeless, and many more to be at-risk of homelessness.

In cities where the Union is already established, links have been made with local labor unions for both technical and financial support. For example, in Philadelphia the Hospital Workers' Union endorsed the effort, provided office space, office materials and some financial assistance. This alliance has proven to benefit both parties, as homeless people are often recruited to be strike-breakers, and as many working people find themselves only a few paychecks from homelessness.

We appeal to you for support in our organizing effort. A letter of endorsement, financial contributions, and any office materials or meeting space would be <u>greatly</u> appreciated. Current efforts rely on dues from union members ($1.00/mth. for unemployed, $5.00/mth. for employed). Our effort is just beginning and we hope to have a long-standing relationship with our fellow unions.

Fraternally,

Dennis P. Culhane

■ **FRANKFORT, Ky.:** Legislation to allow artificial-heart implant patients William Schroeder and Murray Haydon to disconnect themselves from the blood pumps if they choose was approved Wednesday by a state Senate committee.

■ **PHILADELPHIA:** Contract talks resumed Wednesday — the fourth day of a mass transit strike affecting 400,000 bus, subway and trolley riders. People walked, drove, biked and skateboarded to work in the USA's fifth largest city.

■ **RIVERTON, Wyo.:** The body of an Arapaho youth was found hanging in a house on the Wind River Indian Reservation — where nine young men killed themselves last year — radio station KVOW reported Wednesday.

Headline ahead

Events today in 65 USA cities will mark the second annual Great American Meatout. Health-conscious participants will give up red meat, eggs or fish — or all three — for a day. Sponsor: the Farm Animal Reform Movement.

Compiled by David L. Russell. Contributing: Mary Kaull

USA TODAY

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rights ends today as rival groups move inside for a City Council showdown.

Supporters of the gay rights bill say they'll win by one or two votes in what's expected to be an explosive, daylong meeting; opponents call it a tossup.

In last-ditch demonstrations Wednesday, opponents staged

the bill, said passage would mean lawsuits by homosexuals who "will challenge literature like Jack and Jill. They'll want Jack and John."

"We have nothing up our sleeve," responded gay rights activist Andy Humm. "We want to show that we care about each other."

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Union of homeless expands

D.C. have-nots to form chapter

By Desda Moss
USA TODAY

The homeless are taking a cue from the USA's work force — they're unionizing.

Union activists will announce plans today to form a union in Washington, D.C. The National Homeless Union, which helped form Philadelphia and Chicago groups, expects to gain more than 2,000 members in the capital.

"For a long time, I had been feeling that I was one of the living dead; my will was broken," said Kim Drew, 33, evicted from her home in Washington.

Union activities include organizing voter registration drives and protests.

The Philadelphia/Delaware Valley Union of the Homeless — founded a year ago — waged a successful court fight establishing the right of the homeless to register to vote. Last week, the Philadelphia group demonstrated against the city to protest a shortage of shelter space.

"We have to stay together to fight for things in Washington and at the local level," said protester Margie Moore, 24, who moved to a shelter after she was divorced.

The unions also plan to "take on the fast-food industry," said National Homeless Union President Chris Sprowal. Aim: pressure restaurants to provide money and jobs in the neighborhoods where they operate.

Union dues are $1 a month for unemployed members and $5 for those who are employed.

Homeless in USA cities

Estimates of homeless people in USA cities:

City	Homeless
Atlanta	4,000
Boston	5,000
Chicago	25,000
Cleveland	5,000
Detroit	13,000
Houston	25,000
Kansas City, Mo.	10,800
Louisville, Ky.	3,500
Los Angeles	50,000
New York City	23,500
Philadelphia	2,500
Phoenix, Ariz.	4,000
Portland, Ore.	6,000
San Francisco	5,500
Seattle	4,000
Washington, D.C.	6,500

Sources: U.S. Conference of Mayors; National Coalition for the Homeless

In addition to the homeless, the union will be open to the unemployed and the poor, Sprowal said.

Union organizers will try to set up unions in New York, Los Angeles, New Orleans, Houston, Atlanta and Boston by the end of the year.

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By Denny Joh
Special for US

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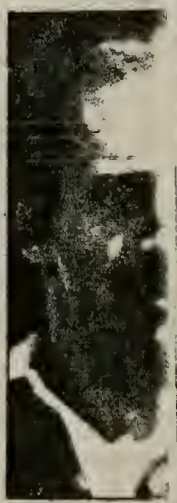
FBI arrests last suspect in neo-Nazi group

The FBI Wednesday arrested the last suspected member of the neo-Nazi group, The Order.

Richard Scutari, 38, arrested in Texas, is charged in connection with a $3.6 million armored car heist. The Order is suspected in the slaying of Denver radio personality Alan Berg.

Said Irwin Suall of the Anti-Defamation League of B'nai B'rith: "The criminal gang operating as The Order ... clearly have been put out of commission."



By Ro
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Convention of "Homeless Union" Set

The Founding Convention of the Philadelphia/Delaware Valley Union of the Homeless has been set for Saturday, April 6 at 12 noon, at the Hospital Workers Union Hall, 1319 Locust Street.

"When this Convention is called to order it will mean no more business as usual in Philadelphia," said Chris Sprowal, a leader of the new organizing effort.

"The Union of the Homeless will move us beyond handouts and charity," he said. "It will bring about a new day for the poor, for the homeless, for the unemployed, the underemployed, and the uninsured, a day when we will organize to get what we need and stop waiting around for someone to hand it to us."

Sprowal said that the idea of forming a union came out of discussions with Henry Nicholas, national president of the National Union of Hospital and Health Care Employees, AFL-CIO, who is known for his efforts to guarantee continued access to health care for poor people.

Sprowal said that the Philadelphia/Delaware Valley Union of the Homeless will be organized in the same form and structure as a traditional labor union, with monthly membership dues, elected officers, etc. Union dues will be $1.00 per month for unemployed people and $5.00 per month for those with jobs, Sprowal said, with all members being required to be registered to vote.

Convention participants will hear statements of support and encouragement from numerous labor leaders, including Nicholas, Pennsylvania AFL-CIO President Julius Uehlein, International Ladies Garment Workers Union Local President Joseph Fisher, Transport Workers Union Local 234 President Roger Tauss, International Longshoremen's Association president Alexander Talmadge, and AFSCME District Council 47 President Tom Cronin.

"We will flex the political and voting muscle of society's outcasts to make sure that the decision makers pay attention," Sprowal said in describing the union's future plans. "And what we cannot get through the ballot box we will agitate for in the streets, in the boardrooms, in the legislative halls, in any forum where decisions are made which affect our lives.

"We believe that only in the formation of this Union can we have the strength to struggle for the housing we need, and the power to challenge the businesses our people patronize to hire us at reasonable wages with reasonable benefits, instead of the minimum wage and no way to provide for the health care of our children.

"We intend to confront the businesses our communities support and get them to put some of the money they make in our neighborhoods back into the community in the form of housing renovations and other improvements.

"We intend to become the primary voice of an exploited community which has had no voice.

"We intend to end the silence that has comforted those who profit from keeping us poor and uneducated and unknown.

(Continued on Page 4)

"Homeless Union" Set

(Continued from Page 2)

"We intend to put our hopes and our dreams and our lives and our bodies on the line, against any and all people and institutions which ignore or take advantage of our plight.

"We are not poor because we want to be poor. We are not unemployed because we want to be unemployed. We are not homeless because we want to be homeless.

"We are the victims of a mean spirit and a selfish spirit that is growing stronger and stronger while we are made weaker and weaker. And we have decided to be victimized no longer.

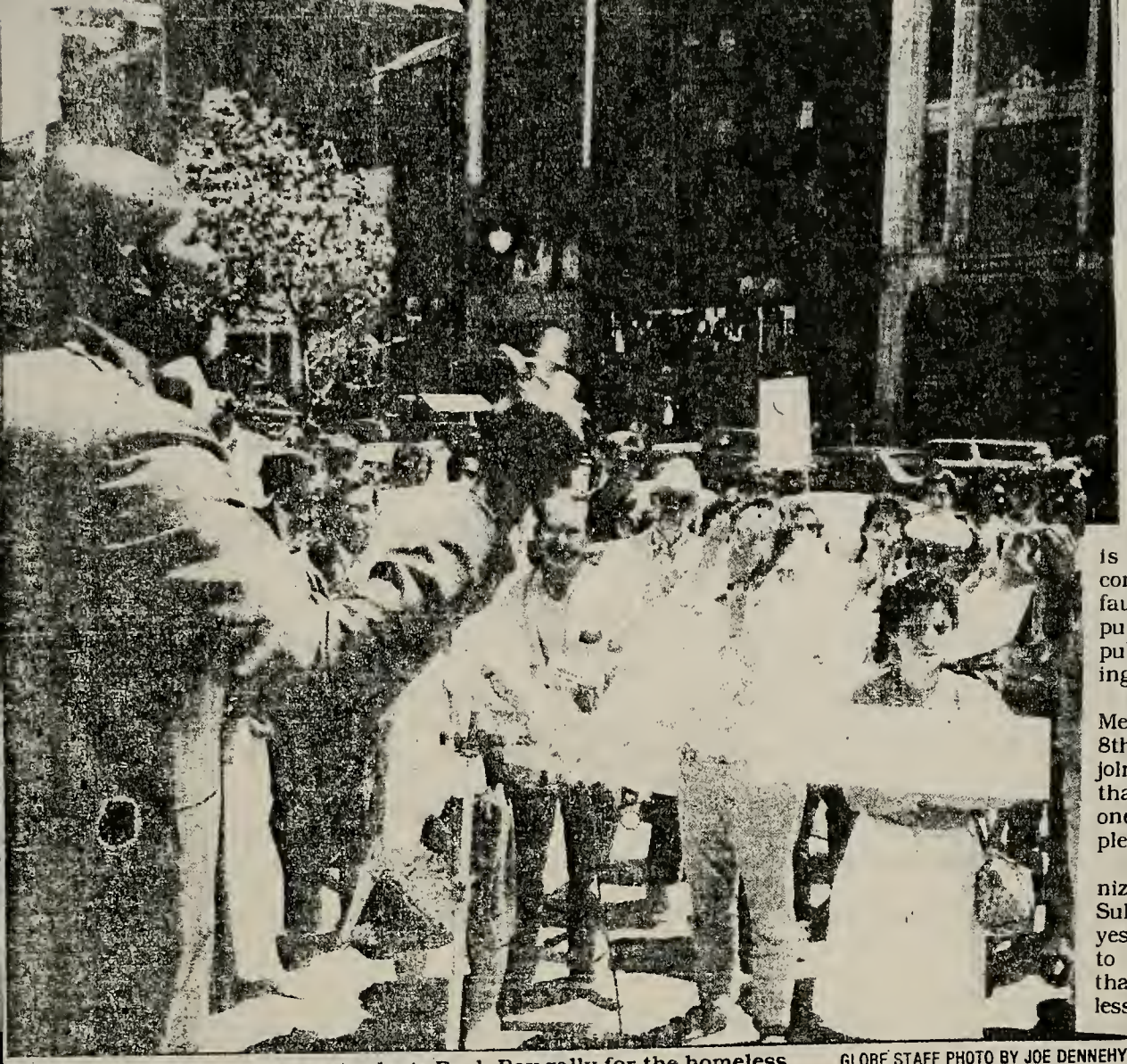
"To Ronald Reagan's 'you ain't seen nothin' yet,' we say we've seen enough and we've had enough. And we are putting this city on notice that there will be no more business as usual until the pain and suffering of our people is ended.

"We are homeless, not helpless," Sprowal said. "We are homeless, not hopeless. We are homeless—but we will not be homeless forever," he concluded.

The Convention, which is scheduled to begin at noon and end at 5 p.m., will offer free childcare and meals to participants. Registration will begin at 9 a.m. and continue until the Convention is officially called to order.

BOSTON GLOBE

June 18, 1986
p 28



Melvin H. King addresses yesterday's Back Bay rally for the homeless. GLOBE STAFF PHOTO BY JOE DENNEHY

New chapter of union for homeless holds rally

By Pamela Jane Cox
Contributing Reporter

"Homeless, not helpless" was the chant heard yesterday in front of an abandoned building on Boylston Street in the Back Bay, site of a May 27 fire that drove several transients into the street. Picket signs that read "Give hope to the homeless, "Minimum wage keeps us this way," and "Need homes to keep jobs," were waved by more than 20 demonstrators as they walked in a circle, some holding children.

Dennis Culhane, a representative from the National Union of the Homeless, called on "city and state officials to take notice of the homeless, and to recognize that a Band-Aid system of temporary and emergency services does not come close to addressing the homelessness problem."

Culhane said that a regional branch of the union, formed in Boston a few weeks ago, is an organizing committee to help the homeless articulate their fundamental needs, both economic and social.

Alicia Christian, adviser to the National Union and a board member of the Committee for Dignity and Fairness for the Homeless in Philadelphia, said in a telephone interview yesterday that the union was "an organizing force that was designed to aid the homeless in being a collective body of voices. . . . People cannot think of it as a bargaining posture between employee or employer."

Christian also said that "the union of the homeless should be considered as a populist vehicle for the working people that are two or three paychecks away from homelessness." The movement said Christian, has been operating on "zip resources."

Culhane said that the Boston area chapter of the union was formed so that homeless people could begin to "identify local issues around which homeless people in Boston can act collectively to demand fair and dignified treatment."

Members of the local group delivered statements outlining how homelessness threatens the health and safety of all people, including those with jobs. Not all homeless people are unemployed, noted one homeless person who said she is currently employed part time.

Said a union member, "This is a demeaning and degrading condition forced upon us by no fault of our own. As an issue of public health, we demand that the public recognize the hazards of being forced to live on the streets."

Also present yesterday was Melvin H. King, candidate for the 8th Congressional District, who joined the demonstrators and said that "everything that happens to one person, happens to all people."

"When homeless people organize and act together," said Paul Sullivan, one of the homeless at yesterday's rally, "they can prove to themselves and everyone else that they are homeless, not helpless."

GREATER BOSTON UNION OF THE HOMELESS

HOMELESS NOT HELPLESS

FOR IMMEDIATE RELEASE June 9, 1986

DEMONSTRATION PLANNED BY UNION OF HOMELESS

Fed up with being forced to depend upon the charity of strangers in order to meet their basic needs, and outraged at the continued indifference shown by the public to their "at risk" status, the Greater Boston Union of the Homeless will be staging a Protest and Speak Out demonstration June 17, at 12:00 noon. The event will take place at 247 Boylston Street, the site where a homeless man was badly burned when fire swept therough the abandoned building he and a dozen other homeless people were occupying.

The Greater Boston Union of the Homeless is a group of Boston's homeless that came together last month in order to help homeless people gain control over their lives. They are part of a national movement of homeless people, for homeless people which began on April 6, 1985 at the Founding Convention of the Philadelphia/Deleware Valley Union of the Homeless. As of June 7, 1986, this Union has established locals in several major cities across the nation: Washington D.C., Chicago, Baltimore, Atlanta, Houston, Tuscon, New Orleans and Los Angelas.

The Greater Boston Union feels that two recent tragedies in which homeless people have been involved are examples of the victimization that homeless people face constantly. A homeless woman was stabbed on May 17, in Brookline. A homeless man was badly burned when an abandoned building he was living in caught fire on May 27. " These events graphically testify to the dangers and hazzards of being forced to live on the streets", said Dennis Culhane, a Union organizer and spokesperson.

The Union is calling upon other homeless people like themselves."those who are at risk of becoming homeless and those who have been homeless to join them in speaking out against this degrading situation and to call for national, state and local action to end homelessness", said Don Grant a homeless person and organizer for the event

The Union will also begin organizing activity this summer, leading up to a Founding Convention to be held in early August.

"When homeless people organize and act together", said Paul Sullivan another event organizer, "they can prove to themselves and everyone else that they are HOMELESS, not HELPLESS."

-30-

MEDIA CONTACT: Dennis Culhane

787-9823
523-6400 ex. 612

A determined leader

Homeless to begin a 'moral offensive'

By Claude Lewis
Inquirer Editorial Board

Henry Nicholas, national president of the Hospital Workers Union 1199C, was holding court. He sat at a round table in a private room on the second floor of Frankie Bradley's Restaurant, giving interviews to reporters who held microphones in his face. Nicholas, clearly enjoying himself, was being modest as only Henry Nicholas can be. He comes off as just a little guy trying to do some good. That's just the way the Rev. Jesse Jackson got started: "I'm just a country preacher," he used to say. Then he became so big he wound up running for president of the United States.

Henry Nicholas heads up one of the largest and fastest-growing unions in the nation. He is no little guy just trying to do some good. Henry Nicholas is a sophisticated union organizer who has changed the lives of thousands. On Wednesday, he told the press that in 23 years he had not taken a vacation. So now he was donating 10 weeks of his vacation time to help establish a union for the homeless. At first glance, it sounded unreal. A union for the homeless!

But when you think about it, it makes perfect sense. The reason a lot of people are homeless is not that they are mentally ill, or alcoholics or drug abusers. Many are economic victims of a society that offers them only tiny opportunities. So here was Henry Nicholas, in his dark suit and white shirt, sitting down with Chris Sprowal and Leona Smith, both formerly members of the burgeoning

army of 15,000 homeless people in Philadelphia.

Several others were present including, and conspicuously, Common Pleas Court Judge Lisa Richette, fashionably attired in gold jewelry, dark dress and hot pink sweater. Richette has been in the forefront of nearly every effort to assist the less fortunate.

In her battle to help the homeless, she publicly chastised Mayor Goode. She has fought against the aloofness of many people who look with disdain at those without homes. None of this is new to her. She even took on Frank Rizzo when he was in his prime.

If I'm gonna have an enemy, it's not going to be Lisa Richette. People with ice in their veins and whose lives are based on ignorance and unfounded fear, refer to her as a "do-gooder," in the worst sense of the term. But if you know Richette, she does not go away quietly. Sister Mary Scullion of The Committee for Dignity and Fairness for the Homeless predictably was on hand, ready to do whatever's necessary to change the lives of those she says are only "homeless, not helpless."

In the center of the table, some 4,000 signed union cards were piled high for reporters to examine. Henry Nicholas thought it might be a good idea to show them, just in case anybody thought he was playing around.

The "founding convention" of the Philadelphia/Delaware Valley Union of the Homeless begins at noon today at 1319 Locust St. at Hospital Workers Union Hall. Initial plans for the union were developed by Chris Sprowal and Henry Nicholas, who insists his Hospital Workers' union will do "no more than lend our assistance and organizing expertise to the effort." But Nicholas is doing more. One requirement for membership in the union will be a voting registration card.

"The Union of the Homeless will move us beyond handouts and charity," Sprowal said. "It will bring about a new day for the poor, for the homeless, for the unemployed, the underemployed and the uninsured, a day when we will organize to get what we need and stop waiting around for someone to hand it to us."

Among the "needs" of the homeless are jobs, medical care, transportation and housing. Nicholas insists most of them can be quickly trained.

If the homeless union fulfills its promise, it could very well turn Philadelphia into a battleground, the likes of which have not been seen since the '60s. There may be challenges to City Hall, boycotts of fast-food restaurant chains, sit-ins, marches and widespread civil disobedience. The homeless plan to display their finest at tomorrow's Easter Parade.

Support for the union for the homeless has been promised by Pennsylvania AFL-CIO president Julius Uehlein, International Ladies Garment Workers Union Local president Joe Fisher, Transport Workers Union Local 234 president Roger Tauss and other union officials.

Nicholas said the union will launch a "moral offensive," which hopefully will spread throughout the nation to help the "41 million people who are impoverished.

"And let me say right now that I am not talking about *black* people," he said. "More than 29 million of those who need jobs, help, food and homes are *white* people. I just don't want anyone to go around saying that this is a new handout program to benefit blacks. Poverty in America touches all of us. Some of my own union members are only three paydays away from the problem themselves," Nicholas said.

The next day, Henry Carpenter and Elsie Bradford were browsing through a newspaper as they ate lunch in a Center City restaurant. "Oh," Henry Carpenter's said. "I'll be damned. A *union* for the homeless. How in hell can you put together a union for people without jobs, living on the streets or in shelters? I don't know what this country is coming to."

"Its senses," said Elsie Bradford who, at that moment, was smarter than every government official in the nation.

Organizing a union for the homeless

Hospital workers helping out fledgling group

By Huntly Collins
Inquirer Staff Writer

In an unusual organizing drive, the National Union of Hospital & Health Care Employees is leading an effort to form what is billed as the nation's first "union" for the homeless.

Henry Nicholas, president of the 65,000-member national union and head of its 13,000-member Philadelphia-area affiliate, said yesterday that 4,000 homeless people in Philadelphia had already signed cards designating the proposed new union as their bargaining agent.

"This new movement for justice is one that is long overdue," Nicholas said during a news briefing yesterday in preparation for the new union's founding convention, to be held here Saturday.

He characterized the effort as a "moral offensive" aimed at winning decent housing, jobs, medical care and other social services for the growing number of homeless in the nation's cities and the estimated 41 million Americans who live below the poverty line.

The new union, to be called the Philadelphia/Delaware Valley Union of the Homeless, has no formal ties to the hospital workers union, Nicholas said. But he said the hospital workers were lending organizing expertise, political clout and seed money to the new effort.

"The struggle is not only for the homeless," Nicholas said. "Our own members are only three pay checks away from welfare. As I visit some of the shelters [for the homeless], I find my own members there."

Nicholas said his involvement in the organizing drive was an outgrowth of his work with the Committee for Dignity and Fairness for the Homeless, an ad hoc group that advocates for the estimated 15,000 homeless people in Philadelphia. Two of the committee's leaders are former organizers for the hospital workers' union.

Committee spokesman Chris Sprowal, who worked with Nicholas as a union organizer in New York during the 1960s, said yesterday that the new union would move the homeless "beyond handouts and charity" and usher in a new era of political activism.

"We will flex the political and voting muscle of society's outcasts to make sure that the decision makers pay attention," Sprowal said in a statement. "And what we cannot get through the ballot box, we will agitate for in the streets, in the boardrooms, in the legislative halls, in any forum where decisions are made which affect our lives."

Nicholas said the new union would use such direct action techniques to press for free or reduced public transportation for the homeless, jobs on publically subsidized construction projects and provision of more hospital beds for the indigent.

He said another target could be fast-food chains, which might be asked to rehabilitate abandoned housing for the homeless. Nicholas accused the chains of draining money out of low-income neighborhoods without contributing "something in return."

Besides the homeless, the new union is to be open to the unemployed and to low-income workers. Members must be registered voters. Monthly union dues are to be $1 for the unemployed and $5 for those who are employed.

Convention of "Homeless Union" Set

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Organizing a union for the homeless

Hospital workers helping out fledgling group

By Huntly Collins

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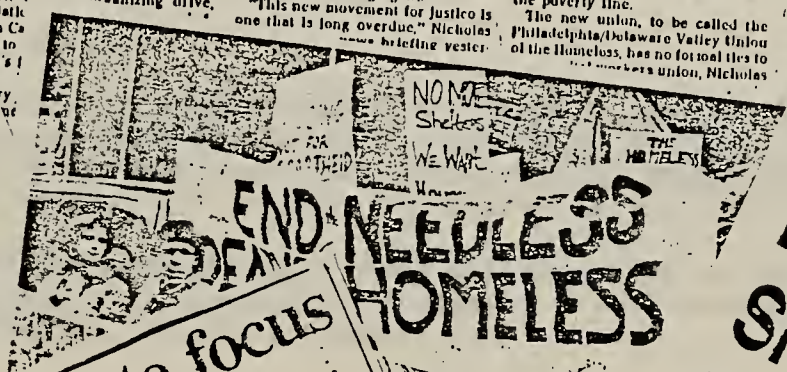
Tuesday, April 9, 1985
Philadelphia Daily News

Union of homeless expands

D.C. have-nots to form chapt

By Desda Moss



Homeless Sit In for Health Car

By JULIA LAWLOR
Daily News Sta

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Union for homeless to focus on housing, jobs, health

By Tyra Wright
THE WASHINGTON TIMES

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POOR FORM UNION TO VENT THEIR ANGER

ROSE DeWOLF
News Staff Writer

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homeless man who now heads The Committee for Dignity and Fairness for the Homeless and Henry Nicholas, president of the National Union of Hospital and Health Care Workers.

months a year. They have no money at all. Sprowal says that's the condition he was in when he returned to Philadelphia a few years back after a divorce and business failure in New

GREATER BOSTON UNION OF THE HOMELESS

HOMELESS NOT HELPLESS

CHOATE SYMMES HEALTH SERVICES

21 WARREN AVENUE, WOBURN, MASSACHUSETTS 01801 617-933-6700

C

July 3, 1986

Prof. Frances Miller
Boston University Law School
765 Commonwealth Avenue
16th Floor
Boston, Mass. 02215

Attn: Kathryn M. Gavaghan

Re: Lahey Clinic Medical Center
DoN Project No. 4-3224

Dear Professor Miller:

Attached please find six copies of the Brief of Appellee Choate-Symmes Ten Taxpayer Group for filing with the Health Facilities Appeal Board. Copies of the Brief have been simultaneously transmitted to all interested parties, as listed on the attached Certificate of Service.

The Choate-Symmes Ten Taxpayer Group will be present at the scheduled hearing and requests the opportunity to present an oral statement. Thank you for your consideration on this material.

Sincerely,

Thomas W. Huebner
for Choate-Symmes Ten
Taxpayer Group

TWH:mg

encl.

CHOATE MEMORIAL HOSPITAL
21 Warren Avenue
Woburn, MA 01801
933-6700

SYMMES HOSPITAL
Hospital Road
Arlington, MA 02174
646-1500

REGIONAL HEALTH CENTER IN WILMINGTON
500 Salem Street
Wilmington, MA 01887
657-3910

CERTIFICATE OF SERVICE

I, Thomas W. Huebner, do hereby certify that on July 7, 1986 I served the foregoing Brief of Appellee Choate-Symmes Health Services, Inc. Ten Taxpayer Group by first class mail, postage prepaid, on the following interested persons:

John C. Kane, Jr., Esq.
Ronald E. Schram, Esq.
Ropes and Gray
225 Franklin St.
Boston, Mass. 02110

Executive Office of Human Services
One Ashburton Place
Boston, Mass. 02108

Rate Setting Commission
One Ashburton Place
Boston, Mass. 02108

Health Planning Council for
Greater Boston, Inc. (HSA IV)
294 Washington Street, Rm. 630
Boston, Mass. 02108

Merrimack Valley Health Planning
Council, Inc. (HSA III)
191 Parker St.
Lawrence, Mass. 01843

North Shore Health Planning
Council, Inc. (HSA VI)
29 Lowell St.
Peabody, Mass. 01960

Executive Office of Elder Affairs
38 Chauncy St.
Boston, Mass. 02111

Office of State Health Planning
600 Washington St.
Boston, Mass. 02111

Steven Eisenstat
Department of Public Health
150 Tremont St.
Boston, Mass. 02108

Laurie A. Cowens
Ten Taxpayer Group
c/o Lowell General Hospital
295 Varnum St.
Lowell, Mass. 01854

Donna Gogger
Ten Taxpayer Group
P. O. Box 53
Reading, Mass. 01867

Joanne Hartley
Ten Taxpayer Group
General Manager and Vice President
Massachusetts Hospital Association
6 New England Executive Park
Burlington, Mass. 01803

Arthur R. Osborne
Ten Taxpayer Group
8 Beacon St.
Boston, Mass. 02108

Bernard M. Gordon
Ten Taxpayer Group
136 Hesper Avenue
Gloucester, Mass. 01930

Alvaro M. Sousa
Ten Taxpayer Group
New England Mutual Life Insurance Co.
501 Boylston St.
Boston, Mass. 02107

Thomas W. Huebner

HEALTH FACILITIES APPEALS BOARD

LAHEY CLINIC HOSPTIAL, INC. v. DEPARTMENT OF PUBLIC HEALTH	)	PROJECT NO. 4-3224

BRIEF OF APPELLEE CHOATE-SYMMES TEN TAX PAYOR GROUP

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HEALTH FACILITIES APPEALS BOARD

In re: LAHEY CLINIC MEDICAL CENTER
Project No. IV-3224

BRIEF OF APPELLEE
CHOATE-SYMMES TEN TAXPAYER GROUP

The Choate-Symmes Health Services Inc. Ten Taxpayer Group (Choate-Symmes) submits this brief in opposition to the Claim of Appeal and in response to the brief submitted by the Lahey Clinic Medical Center (Lahey). The Lahey brief was filed in support of its Claim of Appeal from the decision (the "Decision") of the Department of Public Health (the "Department") to deny Lahey's Application (the "Application") for a Determination of Need ("DoN") to add 87 beds to Lahey's facility in Burlington (the "Project"). The Decision was published in a Notice of Determination of Need ("Notice") dated May 6, 1986.

The Choate-Symmes Health Services Inc. Ten Taxpayer Group was formed in October, 1983 in opposition to the DoN filed by Lahey to add 87 beds. Choate-Symmes has participated in every level of the process.

Introduction

Choate-Symmes Health Services Inc. operates two non-profit community hospitals: the Choate Hospital in Woburn and the Symmes Hospital in Arlington. In addition the corporation owns and operates the Regional Health Center in Wilmington; a large, multi-specialty, ambulatory care center and a variety of other health related operations.

Choate-Symmes has a history of supporting joint planning activities and actions between health care facilities. This support is based upon the belief that joint planning and action is necessary to prevent unnecessary duplication and to ensure that high quality health care is available at reasonable cost. Choate-Symmes' dedication to this principle is evidenced by the following examples from the record:

* Just over five years ago the Choate Memorial Hospital and the Symmes Hospital were separate organizations. Each facility had over seven decades of history as an independent provider in the community. Nonetheless, on April 1, 1981 the Choate and Symmes consolidated to become Choate-Symmes Health Services Inc. At that time Choate-Symmes agreed to a reduction of its bed capacity in accordance with state planning guidelines. This consolidation took place in order to maintain accessible health care at a reasonable cost. It was achieved by the completion of a joint planning process. Choate-Symmes is prepared to enter into a similar process with any or all of its neighbors.
* On April 19, 1983 Choate-Symmes began utilizing a mobile CT Scanner in conjunction with CHEM hospital consortium. Again this indicates a willingness to work cooperatively with area hospitals in order to ensure the availability of high quality, affordable health care.
* Choate-Symmes has played a leadership role in the development of the North Suburban Emergency Medical Services Consortium. This consortium includes representatives from Choate-Symmes, Lahey, and Winchester Hospitals. Its goal is to establish an Advanced Life Support system in this area. This effort indicates Choate-Symmes' willingness to act cooperatively with the Lahey Clinic as well as other area hospitals. The DoN for this ALS program was approved in February of this year. In their review of this application, DPH staff found this to be "one of the best planning efforts" they had seen. Choate-Symmes has also entered into other agreements with the Lahey Clinic in areas as diverse as psychiatry (a contract to care for

their HMO patients) home care and lithotripters.

Contrary to the principles articulated above, Lahey Clinic did not seek to follow a reasonable planning process when developing its Determination of Need application for 87 beds. Lahey made no attempt to engage in a reasonable joint planning with Choate-Symmes, its closest neighbor. They did not explore the most obvious lower cost alternative. For this reason Choate-Symmes has taken an active role in the proceedings before the Department and now the HFAB.

Summary of Facts

Lahey Clinic originally applied to the Department of Public Health to add 150 beds to its facility. This application was amended down to 87 beds by the Clinic. Lahey applied for the beds in order to meet its own institutional demand for services. During the course of the application process Lahey used a variety of different methodologies for estimating this demand. Lahey Clinic did not seek to live within the bed need guidelines utilized by the Department within its regulations. The Department found that Lahey's demand analysis were insufficient grounds for granting a DoN. The Department was correct in this judgment.

The Department found four separate and independent grounds for denial. (Notice of DoN P. 1-3) Briefly, the Department found that:

* Lahey did not adequately demonstrate that there was need for for the project. (Notice, par. 1)
* Lahey did not adequately explore lower cost alternatives for the project. (Notice, par. 2 and 4)
* The project costs were not reasonable (Notice, par. 3)

The Department based its denial upon the facts before it. The Department did not, as Lahey suggests, mnaufacture new criteria in making its judgment. Rather the Department, using the factors set forth in regulation, the facts on the Record, and its authority under the law, appropriately denied Lahey's application for Determination of Need.

On this basis the Board is asked to support the actions of the Council. In the sections below Choate-Symmes has put emphasis on those areas where this organization has a particularly important information base. Consequently, emphasis has been placed upon the areas concerning Relative Merit. Arguments concerning the consistency of the Department's treatment of DoN applicants and issues related to cardiac surgery have not been addressed in this brief. These will be dealt with by the Department.

Argument

I. A. The Department did not violate the law or abuse its discretion by requiring Lahey to send its patients to community hospitals.

In its argument, Lahey goes to some length in an attempt to prove that the Department has required Lahey to send its patients to other facilities (Brief, p. 10-21). In fact the Department never imposed any such requirement. The Department did contend that this was a reasonable alternative which Lahey failed to explore. By regulation Lahey is required to seriously explore such alternatives. Below, the two points made by Lahey in this section are addressed. Lahey contends that:

1. "Lahey established in the record that it was impracticable for Lahey physicians to care for their patients in community hospitals...."
   (Brief, p. 11)

Throughout the proceedings and, indeed in the brief presented to the HFAB, Lahey continuously stated that the alternative of utilizing resources at other facilities,including those 3 miles away, was impracticable. Lahey never offered evidence to support this contention. Saying it does not make it true. Saying it repeatedly does not make it any more true. If fact, the Clinic made no serious effort to explore the alternative as they were required to do. They did not contact area hospitals in order to explore in any level of detail the use of beds. Rather the Clinic continuously asserted that it was an alternativ which did not deserve exploration. For example, when the HSA dared to suggest that this alternative should have been explored, the Clinic replied:

"In the face of identified, indisputable need (sic) and demand, the HSA analysis offers abstract, theoretical solutions...The solution offered by the HSA staff is impracticable and destructive..."

Written statement by Lahey Clinic on GBHPC Analysis - 11/20/85.

Clearly these are not the words of an institution with an open mind. Just as clearly, based on hard data the Department concluded that:

"The proposed addition of 87 adult medical/surgical beds does not promote the further coordination and consolidation of facilities and services within the service area. Rather it would most likely exacerbate an already serious bed surplus in the area. Although Lahey does provide tertiary level care, most of the admissions projected for the additional beds would not require tertiary level care and could be appropriately served in the many existing and underutilized beds in the service area."

(Staff Summary at 19, emphasis added.)

This conclusion was reached after careful review and incorporation of data assembled by the HSA. This data is summarized in the Staff Summary at VII-15. This data indicated that a majority of 14 hospitals were willing to explore use of their beds with the Lahey Clinic. Choate-Symmes was one of the hospitals willing to provide beds to the Lahey Clinic. In the Choate-Symmes letter to HSA IV, dated August 20, 1985, it was indicated that up to 93 beds were available at Choate-Symmes facilities, that the facilities were only 5 and 15 minutes away, respectively, and that Choate-Symmes routinely provided care for 70% of Lahey's top 100 DRGs. Accordingly, Choate-Symmes believed it had the ability to enter into an agreement with Lahey

which was practical and prevented unnecessary duplication of services. As all ready noted, the Clinic refused to explore this and similar alternatives as they were required to do by DoN regulation. This requirement is delineated more fully in the section below.

Lahey contends that:

> "2. The Department failed to carry its burden of showing that it was a practical alternative for Lahey physicians to care for their patients in community hospitals."

Quite simply this burden does not fall on the Department, although, as noted above, the Department did have a great deal of data to suggest that this alternative was at least sufficiently practical to be explored. DoN regulation states:

> "The applicant shall be responsible for identifying and treating each alternative or substitute method which is considered as a matter of sound health planning practice, or which is brought to the attention of the applicant in writing by the staff or the appropriate HSA or orally by the Council at a meeting on the application. Treatment shall take into account as a minimum, the quality, efficiency and capital and operating costs of the project relative to the potential alternatives..."
>
> (Regulations at 100.533 (7))

Lahey did not complete this "treatment" or analysis of the alternative as required by the regulations. Prior rulings by the HFAB support the Department's finding. Most notably the HFAB three years ago heard an appeal by the Lahey Clinic on a nearly identical project (4-3079). In its Final Decision, the HFAB found:

"...The Department was not required to accept Lahey's premise that it was entitled to build hospital beds to take care of all the demand generated by Lahey physicians. Indeed the Determination of Need legislation proceeds from a rather different set of assumptions. These are: (1) that is is possible to identify need for hospital beds as against demand for them; (2) that once need has been identified, that need must be measured against the existing supply of hospital beds for the entire state and for regions within the state; and (3) that if the supply of beds within a given region exceeds or matches the need for beds within that region, then no new beds should be built since each "unneeded" bed adds considerable costs to the health care system. Given that the Department is charged with administering legislation based on these premises, <u>it is simply not an abuse of the Department's discretion to refuse to accept Lahey's argument that Lahey patients must be hospitalized in Lahey facilities..."</u>

HFAB Final Decision #4-3079, 9/20/83 at 4.

Quite clearly the burden of proof does not fall on the Department but rather upon the applicant to adequately explore alternatives.

I. B. <u>The Department did not abuse its discretion in finding that there was no need for additional beds at Lahey Clinic.</u>

Lahey contends that:

"B. The Department abused its discretion and issued a decision contrary to and unsupported by the evidence by refusing to recognize Lahey's increased bed need due to HMO growth and by basing its determination of bed need on wholly unsubstantiated assertions regarding hospital utilization trends."

This is simply not the case. On the issue of need the Staff Summary offered the following conclusion:

"The DoN Regulation (105 CMR 100.533 (B) (2)) defined the health care requirement standard which a project must satisfy as follows:

' The project, upon completion, will satisfy, in whole or in parts, health care requirements of the projected population of the applicable service area, without any duplication of services and other adverse service consequences, or with the least adverse consequences, as possible in the circumstances...'

Despite a calculated institutional need for 240 beds, Staff finds that a substantial surplus of beds both in the Northwest Metro and within a 15 mile radius of Lahey Clinic Hospital signifies that the area need for adult medical/surgical beds can be met more than adequately with the existing supply. The addition of new beds at Lahey would only serve to exacerbate the already serious surplus of hospital beds in the area. Based upon the foregoing analysis, Staff finds no need for additional medical/surgical beds at Lahey."

(Staff Summary at 15)

As can be seen the issue of whether institutional demand is 240 or 287 is relatively inconsequential. No matter what the institutional need, the Department based its final determination on the surplus of beds in the area and Lahey's failure to explore their use, their failure to explore this alternative. Although Staff analyzed HMO growth and hospital utilization trends at Lahey, which incidently have declined (see Staff Summary at 8), the "basis" for their determination was the surplus beds in the area. As noted in the section above, the HFAB has previously found this to be an appropriate basis for denial.

II. The Department did not abuse its discretion in finding that the operating costs were excessive and duplicate.

The essence of Lahey's argument on this point is that, because the Rate Setting Commission based its calculations on the current reimbursement system, these calculations are erroneous. While it is true that the reimbursement system is in continuous flux, it is unclear what alternative assumptions the Commission and the Department should have made. Although it is unclear that the current system will be in place when the Clinic's project is functional, it is even more unclear what alternative system will replace it. More importantly, whether or not one agrees exactly with the Rate Setting Commission's calculations, all do agree that some operating costs are added to the system. Even Lahey's reimbursement "expert", Prof. Mark Pauly, found that $2 to $4 million will be added to the system. (Lahey Brief at 43). Given that the added beds are not needed, the costs are duplicate and therefore should not be allowed. Whether the incremental system costs are $11 million as found by Rate Setting or $4 million as found by Dr. Pauly, the conclusion of the Department could not have been altered.

III. <u>The Department did not violate the law or abuse its discretion by failing to apply those criteria required under federal and state law.</u>

The essence of the Lahey argument in this case is that the Clinic deserves immunity from the requirements of the DoN law because:

A. It is involved with an HMO.

B. It is an alternative health care delivery system.

C. It is a National Health Resource.

D. It is an integrated group practice.

The record is clear that the Department acknowledged these factors. The Lahey Brief even acknowledged this (see Lahey Brief at 48-49).

This same issue was raised and dealt with during Lahey's 1983 appeal. The HFAB found that:

> "Lahey also contends that the Department failed to follow federal and state law by not giving it special consideration since it operates both an HMO and an integrated group practice, and because it believes itself to be a National Health Resource. Whatever the force of these arguments on another record, they cannot prevail here. The Department found that Lahey did not demonstrate either that it had engaged in an adequate planning process, or that it had shared medical/surgical facilities, or that it had adequately explored alternatives to the possibility of meeting all the demand at Burlington. While these findings have been disputed by Lahey there is sufficient support for these findings in the record to justify the Department's conclusions...Thus, even if Lahey is entitled to special consideration, the Department can certainly condition such consideration

on a showing that the applicant has made serious efforts to solve its bed demand problems on a regional, inter-institutional basis. Indeed, the Department's own regulations require it to do so."

(HFAB Final Decision 4-3079 at 5)

As has been delineated above, Lahey again did not attempt "to solve its bed demand problems on a regional inter-institutional basis". Thus, once again, this argument "cannot prevail here".

Conclusion

Lahey Clinic failed to meet the basic minimum standards required by the DoN regulations. Most importantly they failed to explore the least costly alternatives for the project. This most basic of failures ends up infecting almost every aspect of the application. The Clinic clearly was obligated to explore the alternatives. If having done so they had proven them to be impractical, the Department would have reached a different conclusion. Given that the attempt was not made, the Department was left with no choice and their decision should be upheld.

ROBERT Q. CRANE
TREASURER AND RECEIVER-GENERAL

THE COMMONWEALTH OF MASSACHUSETTS
OFFICE OF THE TREASURER
STATE HOUSE, BOSTON

July 2, 1986

Mr. Arthur R. Osborn
President
Massachusetts / AFL-CIO
8 Beacon Street
Boston, MA 02108

Dear Arthur:

I'm deeply grateful to you and the AFL-CIO Committee on Political Education for your overwhelming endorsement of my re-election candidacy for Treasurer and Receiver-General of the Commonwealth of Massachusetts.

It is my intent to be always worthy of your faith in me, so that I can continue to merit your strong support of my programs and endeavors for the common good of all the citizens of Massachusetts.

With sincere thanks and warm good wishes,

Sincerely yours,

Bob

Robert Q. Crane
Treasurer and Receiver-General

RQC/nfb

UNITED WAY
OF MASSACHUSETTS BAY

Two Liberty Square
Boston, MA 02109-3966
(617) 482-8370

Gary L. Countryman
President
Liberty Mutual Insurance
Company
1986 General Campaign
Chairman

July 9, 1986

Arthur R. Osborn
President
Massachusetts State Labor Council, AFL-CIO
8 Beacon Street
Boston, MA 02108

Dear Arthur:

The Board of Directors of the United of Massachusetts Bay has established a minimum goal of $43,300,000 for the 1986 campaign. This is a challenging objective that will require considerable effort on the part of our entire team if it is to be surpassed.

I'm quite sure that I don't have to go into detail about how necessary it is to be successful this year. A modest campaign increase which only enables us to maintain status quo, simply won't do. With the alarming rise in the demand for human services, I know that you will agree with me that this year we must do more.

Reports coming to me from the United Way staff indicate that everything is going quite smoothly for your Labor Support Committee. I am very grateful for all you have done to date and all that I know you will accomplish in the weeks ahead. With your continued support, I'm convinced that we will go beyond our minimum goal by November 25. Rest assured, you can count on me for any assistance you need to help ensure a successful campaign.

Sincerely

Gary

Gary L. Countryman

The Commonwealth of Massachusetts
Executive Office of Labor
One Ashburton Place--Room 2112
Boston, Ma. 02108

MICHAEL S. DUKAKIS
GOVERNOR
PAUL J. EUSTACE
SECRETARY

Refer to Communications M.E.C.

July 8, 1986

George Carpenter
Secretary/Treasurer
Mass. AFL-CIO
8 Beacon St., 3rd floor
Boston, MA 02108

Dear George:

Once again the Governor and his Cabinet are visiting the regions of the state. As part of this, the Governor will host two labor breakfasts, one in Worcester on July 22, 1986 and one in Springfield on August 12, 1986. The Governor hopes that you will be able to attend these events.

The Worcester labor breakfast will be held on July 22, 1986 at 8:15 a.m. at the Webster House, 1 Webster Place, Worcester, MA. The Springfield breakfast location has not been confirmed as of yet.

Sincerely,

Paul

Paul J. Eustace
Secretary of Labor

PJE/sd

UNITED WAY
OF MASSACHUSETTS BAY

Two Liberty Square
Boston, MA 02109-3966
(617) 482-8370

Refer to Communications
M. E. L.

MEMORANDUM

TO: Executive Committee Members

FROM: John P. LaWare

DATE: July 8, 1986

SUBJECT: **Cancellation of July 17, 1986 Executive Committee Meeting**

Since there is no pressing need for a meeting of the Executive Committee this month, the meeting scheduled for July 17, 1986 has been cancelled.

The next scheduled meeting of the Executive Committee is on **Friday, August 22, 1986 at 8:30 a.m.** Please be sure this date is on your calendar.

Have a good summer!!

/sl

6/24/86

American Income Life Insurance Company
Executive Offices: P.O. 8ox 2608, Waco, Texas 76797, 817-772-3050

BERNARD RAPOPORT
Chairman of the Board and
Chief Executive Officer

June 23, 1986

Mr. Arthur Osborn, President
Massachusetts AFL-CIO
8 Beacon Street, 3rd Floor
Boston, MA 02108

. . .I was very glad, Art, to receive your letter advising us that Miss Lisa Cohane had been selected for the American Income Life Schlarship Award.

I know that our State General Agent, Gerald Dente, is delighted to participate in this program.

I note that the date for the award will be at your annual convention in early October. If my schedule permits, I would like to attend. I know for sure that Gerald Dente will be there.

Kindest personal regards,

Bernard Rapoport

BR/pn

cc: Gerald Dente

6/26/86

Blue Cross
Blue Shield
of Massachusetts

Labor Affairs Office
50 Salem Street
Lynnfield, Massachusetts 01940
617/956-3178
617/956-3169

June 25, 1986

Mr. Arthur Osborn
President
Massachusetts AFL-CIO
8 Beacon Street
Boston, MA 02108

Dear Arthur:

I have attached, for your review, a sample letter which I released to some key labor leaders concerning malpractice legislation.

As you may be aware, I discussed the legislation with Marty and my best information is that H. 5700 will be before the Senate early next week.

I know that we can count on the Massachusetts AFL-CIO for support in defeating an amendment put forth concerning non-participating physicians.

If you have any questions concerning this letter, please feel free to give me a call.

Sincerely,

Robert J. Halloran
Director

RJH:ceh
attachment

CC: M. Foley

Blue Cross
Blue Shield
of Massachusetts

Labor Affairs Office
50 Salem Street
Lynnfield, Massachusetts 01940
617/956-3178
617/956-3169

June 25, 1986

Dear

It appears that H. 5700 will be on the Senate Calendar early next week.

We have attached, for your review, our position paper in opposition to any suggested amendments which would require payment to nonparticipating physicians.

If a nonparticipating amendment passes in the Senate then Balance Billing will be a fact of life and the previous good work done by labor will be undone.

With the help of Arthur Osborn and Joe Joyce, an amendment in the House was soundly defeated. Now we are preparing for developments in the Senate. A memo to each Senator from your office, which indicates opposition to any nonparticipating amendment, would be most helpful.

Thanks for your support.

Sincerely,

Robert J. Halloran
Director

RJH:ceh
attachment

HULL FIREFIGHTERS
LOCAL 2899
INTERNATIONAL FIREFIGHTERS UNION
POST OFFICE BOX 388, HULL, MA 02045

Thomas A. Claffey
President Local 2699
I.A.F.F./A.F.L.-C.I.O.

Mr. Laughlin:

A note to relay to you the results of our co-operative effort. Town meeting has been finalized for the time being, with re-sounding victories on our behalf. The anti development faction, has been met and driven back at almost every turn. However 2 articles remain to be met upon, that shall be in all probability be sometime early this fall. Those articles pertain to height, and density, requirements.

The last few evenings of this previous town meeting, were attended by many new faces, I had never seen before. In looking about the auditorium, I noted most of these new peoples,rose in unison to our efforts. I do believe we can summize, those peoples to be unionists, what a pleasure.

Your correspondence we firefighters recieved in the mail, was extremely well composed and, hit the nail right on the head. Surely your hard work has helped turn the tide for a new Hull. This as well you know means jobs, lower taxes, and a general brighter overlook, to all the brothers, and sisters, in our community.

Mr. Laughlin, I hope I can count on your assistance again, when town meeting re-conveines this Autumn. I will contact you ahead of time, so we may plan our stradegedy.

Thank you sir, please keep in touch.

Sincerely;
Tom
Tom Claffey
President Local 2699

SENATOR
SALVATORE R. ALBANO
2ND MIDDLESEX DISTRICT
CITIES OF
MEDFORD-SOMERVILLE

COMMONWEALTH OF MASSACHUSETTS
MASSACHUSETTS SENATE
ROOM 517
STATE HOUSE, BOSTON 02133
TEL. 722-1578

COMMITTEES:
PUBLIC SAFETY (CHAIRMAN)
EDUCATION
FEDERAL FINANCIAL ASSISTANCE
HUMAN SERVICES AND ELDERLY AFFAIRS
VETERANS AFFAIRS SUBCOMMITTEE
SPECIAL COMMISSION ON VIOLENCE AGAINST CHILDREN

Job to Mark C. for N.E. for any meeting please have labor record

Dear Sir or Madam,

The Committee to re-elect Senator Sal Albano formally requests endorsement consideration from your organization.

In the coming weeks, we hope to familiarize you with our campaign and with Sal's long history of support for labor organizations. When you get to know Sal, if you don't already, we are sure you will recognize that he is, without question, the labor candidate in the 2nd Middlesex District State Senate race.

Sal Albano is the candidate who organized a union, The Wilmington Federation of Teachers, Local #2222, for his fellow teachers at Wilmington High School and just recently was named public official of the year by the Boston Teachers Union.

Sal Albano is also the candidate who, as State Senator, has work hard to preserve the tenets of the Prevailing Wage Act. His opponent, Vincent Piro, is the former House Member who was a leading opponent of the Prevailing Wage Act.

Sal has already been endorsed by the United Auto Workers Labor Council and others. We hope you will join them, join our campaign and help keep a strong voice for labor in the State House.

Sincerely,

Paul Duhamel
Chairman for
Albano Committee

THE COMMONWEALTH OF MASSACHUSETTS
EXECUTIVE DEPARTMENT
STATE HOUSE • BOSTON 02133

MICHAEL S. DUKAKIS
GOVERNOR

June 26, 1986

Dear Friend:

At the end of the January State House Conference on Innovation, I promised to continue the dialogue on how the state could help foster continued innovation and to keep you informed and involved in ongoing developments.

An Innovation Advisory Committee, formed after the January conference, has been meeting regularly, and has developed some preliminary proposals. As the next step in this process, I am inviting you to join me for a series of three seminars to explore and refine some of the ideas and proposals developed by the Committee.

The seminars are as follows:

Monday, July 14 2-4 p.m. Waltham
Subject: Applied Technology in the Workplace: Product and People Dimensions

Thursday, July 24 11-1 p.m. Southeastern Massachusetts
Subject: Human Resources: Preparing our Workers for the Future

Thursday, July 31 2-4 p.m. Boston
Subject: Business Enhancement

You will be receiving shortly from Joseph Alviani, my Secretary of Economic Affairs, a detailed agenda for each of the seminars, along with location and directions and appropriate background materials.

I am looking forward to the seminars as an opportunity to build on our earlier discussions, and hope to see you at one or all of the seminars.

Sincerely,

Michael S. Dukakis

United Steelworkers of America

AFL-CIO · CLC

FIVE GATEWAY CENTER, PITTSBURGH, PA. 15222

Communications Department

Russell W. Gibbons
Director

Phone: (412) 562-2442

Refer to Phyllis M.E.C

Pass to Communications M.E.C

June 27, 1986

Massachusetts AFL-CIO
8 Beacon Street, 3rd Floor
Boston, MA 02108

CONVENTION MATERIALS

Dear Sir and Brother:

The AFL-CIO Union Label and Service Trades Department has advised us of your need for souvenirs for a forthcoming public event. We are happy to cooperate in this endeavor.

Under separate cover, we are shipping you some literature and a supply of metal rules which you may find suitable for distribution on this occasion. This should arrive by the date requested.

We wish you every success at your scheduled gathering.

Fraternally yours,

Russell W. Gibbons

Russell W. Gibbons
Director

RWG/smp

cc: Cornelius Printing Company -- Please send 100 USWA six-inch metal rulers and 100 PR-193R.

MIKE DUKAKIS.

20 PARK PLAZA, BOSTON, MA 02116 (617) 451-2480

Refer to Communications G.

June 24, 1986

Mr George E Carpenter, Jr
6 Margin Court
Peabody, MA 01960

Dear George:

As we move into the summer months and the general election quickly approaches, the Governor and I feel that it is time we communicate the case for the Governor's re-election to your membership.

The Governor has asked me to invite our group of key leaders in the Massachusetts labor movement to discuss the implementation of our campaign strategy for this November's election.

I am therefore inviting you to join the Governor and me for lunch on Monday, June 30, at 12:00 PM in the St James Room, located on the Conference Center level of the Boston Park Plaza Hotel & Towers.

Please leave word with Kim Manolius at the Dukakis Committee (451-2480) as to whether you can attend. This is going to be a very important meeting, and I look forward to seeing you there.

Sincerely,

Ed

L Edward Lashman

MASSACHUSETTS/AFL-CIO

Voice of Organized Labor 400,000 Strong

June 30, 1986

L. Edward Lashman
Mike Dukakis Committee
20 Park Plaza
Boston, MA 02116

Dear Ed:

I am writing this note to you to protest the way in which the labor meeting of June 30th was planned.

I must inform you that we have a very strong structure in the Mass. AFL/CIO, and the success or failure of our endeavors relies upon our adherence to the structure.

When the Governor wants an endorsement from the Mass. AFL/CIO, we have gone to such lengths that we will even let him tell us exactly when he wants the endorsement. When the Governor's Campaign Committee requested a fundraiser, we were only too happy to make the necessary arrangements at the time they wanted. When the Democratic State Committee informed us that they needed a way of raising funds from labor leaders, we worked with the Governor's people and the State Committee to comply with their wishes as well. We have done this in the past and will continue to be as cooperative in the future.

But back to the original point of our structure. We believe that when you have a meeting with the labor leaders of the Mass. AFL/CIO, we should call that meeting, and we should work with you to see who should be invited.

MASSACHUSETTS /AFL-CIO
8 Beacon Street, Boston, MA 02108
Telephone: (617) 227-8260

I will attend this meeting today out of respect to the Governor and the Secretary of Labor. Both have been very good to the working people of this Commonwealth. But I must protest the fact that the President of the Massachusetts AFL/CIO was not invited and that I must attend a strategy meeting of labor without knowing in advance what strategy is to be discussed. Also, please note that I received the letter inviting me to this meeting on Saturday, June 28th, which gave me only two days notice.

I hope in the future we can avoid this type of problem.

Sincerely,

MASSACHUSETTS AFL/CIO

George E. Carpenter, Jr.

George E. Carpenter, Jr.
Secretary-Treasurer

opeiu-6
afl/cio

cc: Paul Eustace, Sec. of Labor
Arthur Osborn, Pres., Mass. AFL/CIO

6/30/86

With Sincere Thanks

Hallmark

80T 67-0

June 26, 1986

Dear Sir:

I was pleased to receive your letter regarding the Laborers' Local 560 - Savatore Pawone Scholarship Award. The scholarship will be of great assistance and is sincerely appreciated. I will be attending Regis College in Weston, Mass. in the fall. Thank you again!

Yours very truly,

Jeanette Thomphe

4/30/86

ED
BURNS
★★★★★★
SHERIFF

June 26, 1986

Dear Arthur,

Please accept my sincere thanks for spending time with me yesterday in your office, and for your gracious assistance on the boat ride. I made some important new acquaintances and renewed some important old ones.

Thanks for everything,

Ed Burns

227-2050
The Ed Burns Committee • PO Box 6205 • JFK Station • Boston, Massachusetts 02114

6/5/86

George

Communication
H. E. C

THE GOVERNOR'S HOUSE
A HOLIDAY INN

May 30, 1986

Mr. Arthur R. Osborn
President
Massachusetts, AFL-CIO
8 Beacon Street, 3rd Floor
Boston, MA 02108

Dear Mr. Osborn:

I would like to remind you that The Governor's House Holiday Inn is looking forward to seeing you this summer.

You will be accommodated in our luxury guest rooms and treated to thoughtful services and amenities: complimentary delivery of The Washington Post, nightly turndown with imported chocolate, free valet parking, complimentary use of our adjacent health and racquet club facility year round, and an outdoor swimming pool available from June 1 through September 3. Also, located in the lobby of the hotel is G. Pinchot's Restaurant, serving innovative, eclectic American cuisine at popular prices.

Our rates regularly range from $97.00 to $130.00 per night based on single occupancy. Summer will not be the same without you, so from June 15 through September 9, 1986 you can take advantage of a special $73.00 rate (single or double occupancy).

We hope you will allow us the opportunity of showing you the many reasons why The Governor's House Holiday Inn has become one of Washington's most popular hotels. Please contact me directly to arrange for your small meetings and to make your hotel reservations.

Sincerely,

Bernard Howe

Bernard C. Howe
Sales Manager

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The Commonwealth of Massachusetts

HOUSE OF REPRESENTATIVES

STATE HOUSE, BOSTON

Refer to Communication M-E-C.

A. JOSEPH DeNUCCI
REPRESENTATIVE
10TH MIDDLESEX DISTRICT
119 WARWICK ROAD
NEWTON, MA 02165
TEL. 969-4693

CHAIRMAN
COMMITTEE ON HUMAN SERVICES
AND ELDERLY AFFAIRS
TEL. 722-2291

June 20, 1986

Dear ~~Mr. Carpenter~~ George:

I am writing to ask you for your support at the upcoming AFL/CIO C.O.P.E. Committee meeting on Thursday, June 26. As a candidate for State Auditor, I am asking for the endorsement of the C.O.P.E. Committee. I ask for your vote and support on that evening.

Over the past ten years, I have been one of the strongest supporters of organized labor in the State Legislature. I have worked with organized labor on those issues which affect the working men and women of the Commonwealth. As State Auditor, I will continue to represent those same interests and concerns. I will work to insure that the taxpayer's hard earned dollars are spent legally, effectively, and wisely.

I believe that my extensive experience in state government is important when reviewing the qualifications of all of the candidates for Auditor. In addition, my commitment to the issues which affect organized labor is unmatched when compared to the other candidates. I will bring that commitment to the office of State Auditor.

In conclusion, I would welcome the endorsement of the AFL/CIO. It is an endorsement which I take seriously. I value my relationship with organized labor and look forward to working with you in the future.

Thank you for your consideration.

Sincerely,

Joe DeNucci

A. Joseph DeNucci

Refer to Communication + place in my personal file
M. A. C

United Way
OF MASSACHUSETTS BAY

NORTH OFFICE
170 Union Street
Lynn, MA 01901
598-1950

July 25, 1986

Secretary Treasurer George Carpenter
Massachusetts State AFL-CIO
6 Beacon Street
Boston, Massachusetts 02133

Dear George:

Well, it seems you and I have reached a crossroad of sorts - you in the dawn of a whole new career, and I starting off in an entirely new direction. You deserve a great deal of credit, not only for your own advancement, but mine and others who have asked for your help.

Thank you, "Jimmies" for several nice gestures at my testimonial, and some ever nice compliments.

You and I are of the same forgings, in that we may never be universally loved, but I think we have a way of getting things done, and that is a source of my quiet pride in you.

Many thanks, George.

Fraternally,

Al

Al Hamilton

AH:d

Refer to Martin Arthur for C.O.S.E. mtg 9/31/86 pr. e.c.

COMMITTEE TO ELECT PAUL J. CONNORS

Dear Fellow Union Members:

The purpose of this letter is to seek the support and endorsement of your Union and its members in the Canton/Randolph area, District 6 Norfolk, for my candidacy for a seat in the House of Representatives of the Massachusetts Great and General Court.

As a member of Local #17 for 21 years and having supervised jobs for 15 of those years, I have demonstrated, by virtue of a clean Union record, the ability to understand Union problems as they relate to safety, wages, benefits, and current events; i.e., open shops and prevailing wages. We need to endorse and elect competent members from our work force in order to gain the benefits and conditions we deserve and protect those which we already have. When elected, I will continue my Union affiliation.

Administratively, as Selectman in the Town of Randolph, I have negotiated contracts with police, fire, and public works personnel for 15 years. It pleases me to report that all parties were treated fairly and equally during these negotiations, as evidenced by the settlement of the contracts without strikes or third party intervention. Other affiliations with the Town of Randolph include Board of Health, Democratic Town Committee, Council on Aging, Randolph Elks, Knights of Columbus, North Randolph Little League, Municipal Space Needs Committee Chairman, and Town Meeting Member.

My qualifications demonstrate leadership and dedication as a public official and indicate an understanding of concerns of local government.

It is my feeling, and hopefully yours, that the Unions rally behind my candidacy and start to bring blue-collar workers to state government to vote on laws which effect their everyday livelihood.

Attached is an endorsement of my candidacy from the Sheet Metal Workers Local #17, of which I am a member. In closing, I ask for any support your committee may be able to provide to my campaign, as well as to bring my message and request to other locals.

Gratefully yours,

Paul Connors

PAUL J. CONNORS
7 Junior Terrace
Randolph, MA 02368
Telephone 961-3559

Attachment

SHEET METAL WORKERS LOCAL #17
POLITICAL ACTION LEAGUE
1157 Adams Street ○ Dorchester, MA. 02124
Telephone (617) 296-1680

August 5, 1986

Mr. Paul Connors
7 Junior Terrace
Randolph, Massachusetts 02368

Dear Paul,

With great pride and pleasure, the Sheet Metal Workers Local #17, Political Action League has endorsed your candidacy for State Representative. We know of your past involvement with the government of your home town of Randolph and are happy to see "one of our own" taking up the challenge of a seat in the Legislature.

We wish you well in your campaign and offer our assistance in any way we can.

Fraternally,

Michael Walsh

Michael Walsh
Chairman

Robert H. Spinney

Robert Spinney
Treasurer

RS/ar